

四半期営業情報  
Quarterly Information

(別紙)  
(Appendix)

|                  |          | 既存ビル<br>期末空室率<br>Vacancy<br>Rate<br>(Office) | マンション契約戸数<br>Condominium<br>Units Sold | 前年同期比<br>YoY | そっくりさん受注棟数<br>Remodeling<br>“Shinchiku Sokkurisan”<br>Units Contracted | 前年同期比<br>YoY | 注文住宅受注棟数<br>Custom Home<br>Units Contracted | 前年同期比<br>YoY |
|------------------|----------|--|--|--------------|--|--------------|---|--------------|
|                  |          |  |  |              |  |              |   |              |
| 2017/3<br>Mar-17 | 1st      | 4.6%   | 1,533                                  | 6.6%         | 2,472  | 3.3%         | 614   | -7.8%        |
|                  | 2nd      | 4.4%   | 1,708                                  | 21.9%        | 2,089  | -2.9%        | 736   | -0.9%        |
|                  | 3rd      | 4.4%   | 1,552                                  | 24.4%        | 2,180  | 7.1%         | 570   | -14.8%       |
|                  | 4th      | 4.5%   | 1,674                                  | 16.5%        | 2,029  | 8.3%         | 841   | 4.6%         |
|                  | Year-end | 4.5%   | 6,467                                  | 17.1%        | 8,770  | 3.7%         | 2,761                                       | -4.2%        |
| 2018/3<br>Mar-18 | 1st      | 4.7%   | 1,762                                  | 14.9%        | 2,454  | -0.7%        | 702   | 14.3%        |
|                  | 2nd      | 4.6%   | 2,463                                  | 44.2%        | 2,379  | 13.9%        | 791   | 7.5%         |
|                  | 3rd      | 4.4%   | 1,546                                  | -0.4%        | 2,237  | 2.6%         | 632   | 10.9%        |
|                  | 4th      | 4.9%   | 1,584                                  | -5.4%        | 2,280  | 12.4%        | 865   | 2.9%         |
|                  | Year-end | 4.9%   | 7,355                                  | 13.7%        | 9,350  | 6.6%         | 2,990                                       | 8.3%         |
| 2019/3<br>Mar-19 | 1st      | 4.7%   | 1,314                                  | -25.4%       | 2,397  | -2.3%        | 708   | 0.9%         |
|                  | 2nd      | 4.3%   | 1,347                                  | -45.3%       | 2,544  | 6.9%         | 889   | 12.4%        |
|                  | 3rd      | 4.2%   | 1,103                                  | -28.7%       | 2,570  | 14.9%        | 666   | 5.4%         |
|                  | 4th      | 2.8%   | 1,347                                  | -15.0%       | 2,938  | 28.9%        | 814   | -5.9%        |
|                  | Year-end | 2.8%   | 5,111                                  | -30.5%       | 10,449   | 11.8%        | 3,077                                       | 2.9%         |
| 2020/3<br>Mar-20 | 1st      | 2.3%   | 1,018                                  | -22.5%       | 1,713  | -28.5%       | 438   | -38.1%       |
|                  | 2nd      | 1.7%   | 1,390                                  | 3.2%         | 2,017  | -20.7%       | 677   | -23.8%       |
|                  | 3rd      | 1.6%   | 1,353                                  | 22.7%        | 2,056  | -20.0%       | 385   | -42.2%       |
|                  | 4th      | 1.4%   | 1,104                                  | -18.0%       | 1,720  | -41.5%       | 660   | -18.9%       |
|                  | Year-end | 1.4%   | 4,865                                  | -4.8%        | 7,506  | -28.2%       | 2,160                                       | -29.8%       |
| 2021/3<br>Mar-21 | 1st      | 1.5%   | 302                                    | -70.3%       | 1,241  | -27.6%       | 364   | -16.9%       |
|                  | 2nd      | 1.8%   | 1,006                                  | -27.6%       | 2,191  | 8.6%         | 812   | 19.9%        |
|                  | 3rd      | 2.3%   | 772                                    | -42.9%       | 2,160  | 5.1%         | 448   | 16.4%        |
|                  | 4th      | 2.8%   | 967                                    | -12.4%       | 1,942  | 12.9%        | 903   | 36.8%        |
|                  | Year-end | 2.8%   | 3,047                                  | -37.4%       | 7,534  | 0.4%         | 2,527                                       | 17.0%        |
| 2022/3<br>Mar-22 | 1st      | 3.5%   | 743                                    | 146.0%       | 2,195  | 76.9%        | 620   | 70.3%        |
|                  | 2nd      | 5.6%   | 791                                    | -21.4%       | 2,055  | -6.2%        | 739   | -9.0%        |
|                  | 3rd      | 5.9%   | 820                                    | 6.2%         | 1,996  | -7.6%        | 438   | -2.2%        |
|                  | 4th      | 5.8%   | 693                                    | -28.3%       | 2,116  | 9.0%         | 822   | -9.0%        |
|                  | Year-end | 5.8%   | 3,047                                  | 0.0%         | 8,362  | 11.0%        | 2,619                                       | 3.6%         |
| 2023/3<br>Mar-23 | 1st      | 5.9%   | 1,087                                  | 46.3%        | 1,985  | -9.6%        | 464   | -25.2%       |
|                  | 2nd      | 5.9%   | 927                                    | 17.2%        | 1,979  | -3.7%        | 572   | -22.6%       |